

# List of key actors in the gas market in Black Sea Region, Bulgaria

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<b>Are there existing filling stations and natural gas and biogas driven cars already in the region?</b>	Yes

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## Introduction

There are many different types of key actors on the gas market. In the table beneath you find a classification of the key actors that will be used within this document.

<b>Field</b>	<b>Key actor classification</b>	<b>Code</b>
Supply	Energy companies/gas suppliers	S1
	Companies that owns and runs biogas plants	S2
	Companies that build biogas plants	S3
	Companies that sell/produce/develop components for biogas plants	S4
	Companies with potential to produce biogas	S5
Treatment and Distribution	Owners of biogas upgrading plants	T1
	Owners of gas filling stations	T2
	Gas net owners	T3
	Companies that sell/produce/develop components for biogas upgrading plants	T4
Utilisation	Vehicle manufacturers	U1
	Vehicle salesmen/car-dealers	U2
	Major vehicle fleet owners	U2
	Companies that convert petrol vehicles to run on gas	U4
	NGV service stations	U5
LPG	Companies that can convert LPG vehicles to run on methane gas	L1
Other	Research institutes	O1
	Municipalities	O2
	Local, regional and national authorities	O3
	Non-profit organizations	O4

There are no key actors in the following fields in the region:

Companies that owns and runs biogas plants	S2
Companies that build biogas plants	S3
Companies that sell/produce/develop components for biogas plants	S4
Companies with potential to produce biogas	S5
Owners of biogas upgrading plants	T1
Companies that sell/produce/develop components for biogas upgrading plants	T4
Vehicle manufacturers	U1
Companies that convert petrol vehicles to run on gas	U4
Companies that can convert LPG vehicles to run on methane gas	L1

Most of the car importers and dealers have their offices outside the region and are based in the capital city Sofia. All other key actors such as Ecotransport, Remix, Avtometan etc. are outside of the region but will be invited to become part of the project.

## Key actors on the gas market

### Supply

Company/Organisation name	Actor Code	Homepage	Brief description of company/organisation
<b>Bulgargas EAD</b>	S1/ T3	<a href="http://www.bulgargazholding.bg">http://www.bulgargazholding.bg</a>	<p>In pursuance of the requirements of the Energy Act in force in the Republic of Bulgaria and Directive 2003/55/EC of the European Parliament and of the Council concerning common rules for the internal market in natural gas, Bulgargas EAD was restructured both legally and organizationally.</p> <p>The three companies within Bulgargas Holding EAD structure are its subsidiaries and the capital thereof is 100% property of Bulgargas Holding EAD.</p> <p><a href="#">Bulgartransgaz EAD</a> is a newly established company functioning as a combined operator, having as its business object storage, transit and transmission of natural gas, maintenance, operation, management and development of underground gas storage, development of programs and activities aimed at compliance of gas transmission activities with European Union requirements, development of a pricing policy on connection, transmission and storage of natural gas in accordance with the effective legislation, administration of natural gas transactions and organization of natural gas market balancing, engineering, investment and service activity, import of goods, machines and equipment related to the activity of the company, day-to-day management of the gas transmission system. As a result of the unbundling, Bulgartransgaz EAD acquires all rights and obligations associated with the licenses issued by the State Energy and Water Regulatory Commission for transmission, transit and storage of natural gas. Pursuant to the Restructuring Plan and the registration of the individual companies, all rights and obligations under contracts signed by Bulgargas EAD for supply of goods, services and construction activities (save supplies in natural gas), are transferred to Bulgartransgaz EAD.</p> <p><a href="#">Bulgargas EAD</a> is a newly established company acting as a public supplier of natural gas, having as its business object public supply of natural gas and purchase and sale related thereto, natural gas purchase with the purpose of storing it in a gas storage, marketing research and analyses of the natural gas</p>

			<p>market in Bulgaria. Bulgargaz EAD acquires all rights and assumes all obligations associated with natural gas supply in accordance with the natural gas public supply license granted by the State Energy and Water Regulatory Commission. Pursuant to the Restructuring Plan, all rights and obligations under contracts signed by Bulgargaz Holding EAD /former name Bulgargaz EAD/ for natural gas supply are transferred to the newly established company Bulgargaz EAD.</p> <p><u>Bulgartel EAD</u> is a trader in the field of communication technologies and data transmission - "Carrier of the Carriers", having as its business object trade, marketing and engineering activity in telecommunications, building, use and maintenance of telecommunications networks and information systems, and rendition of telecommunication and information services, as well as any other activity not prohibited by law</p>
<b>Overgas</b>	S1	<a href="http://www.overgas.bg">http://www.overgas.bg</a>	<p>OVERGAS was established in 1991. It is the first and biggest private gas retailer in Bulgaria. The company unites specialized entities that carry out a broad scope of activities in the field of natural gas among which are <u>OVERGAS Engineering</u>, <u>Gastec BG</u>, <u>Vestitel BG</u> and <u>Overgas Capital AD</u>. As of the end of 2003 Overgas Inc. AD holds majority interest in 26 local distribution companies that operate on the territory of 25 municipalities with a population of 2,703,233 people.</p> <p>The nature of activity of OVERGAS local distribution companies is investment, designing, construction, operation and repairs of gas distribution networks, sites and facilities related to the use and sale of natural gas.</p> <p>Overgas subsidiaries hold licenses for 26 municipalities in Bulgaria of a total of 38 issued by the State Energy Regulatory Commission.</p>
<b>Bulgaz- BG</b>	S1	<a href="http://www.bulgaz-bg.com">www.bulgaz-bg.com</a>	Gas distribution company which mostly delivers bottled gas to domestic users.
<b>Black Sea Technology Company</b>	S1	<a href="http://www.bstc.biz">www.bstc.biz</a>	The main activities of the company are distribution and supply of natural gas and it owns and maintains a gas distribution network amounting in total over 200 km. It operates in the north eastern area of Bulgarian which is the Black Sea region.

## Treatment and distribution

Company/Organisation name	Actor Code	Homepage	Brief description of company/organisation
<b>PETROL AD</b>	T2	<a href="http://www.petrol.bg">http://www.petrol.bg</a>	Owner of petrol and other fuel stations within the region and country that sells LPG.
<b>LUKOIL Bulgaria Ltd.</b>	T2	<a href="http://www.lukoil.bg/e/index.htm">http://www.lukoil.bg/e/index.htm</a>	Owner of petrol and other fuel stations within the region and country that sells LPG.
<b>Shell Bulgaria AD</b>	T2	<a href="http://www.shell.com/home/Framework?siteId=bg">http://www.shell.com/home/Framework?siteId=bg</a>	Owner of petrol and other fuel stations within the region and country that sells LPG.
<b>OMV Bulgaria ООД</b>	T2	<a href="http://www.omv.bg">http://www.omv.bg</a>	Owner of petrol and other fuel stations within the region and country that sells LPG.
<b>Opet/Aygaz Bulgaria</b>	T2	<a href="http://opetaygaz-bulgaria.911.bg/a2/firm.asp?id=4106">http://opetaygaz-bulgaria.911.bg/a2/firm.asp?id=4106</a>	Owner of petrol and other fuel stations within the region and country that sells LPG.
<b>EKO-ELDA BULGARIA EAD</b>	T2	None available	Owner of petrol and other fuel stations within the region and country that sells LPG.

## Utilisation

Company/Organisation name	Actor Code	Homepage	Brief description of company/organisation
<b>VARNA CARS</b>	U2	None available or working.	BMW dealer
<b>BOVA CARS</b>	U2	None available or working.	BMW / Opel dealer
<b>COOPERATION AUTOMOTOR VARNA</b>	U2	None available or working.	Citroen dealer
<b>AUTOMOTOR VARNA AD</b>	U2	None available or working.	Citroen dealer
<b>BURGAS AUTO AD</b>	U2	None available or working.	Citroen dealer

<b>MOTO PFOHE VARNA</b>	U2	None available or working.	FORD, JAGUAR, VOLVO, LAND-ROVER dealers
<b>KARADA OOD</b>	U2	None available or working.	Honda dealer
<b>CARGO EXPRESS OOD</b>	U2	None available or working.	Opel dealer
<b>AUTO TRADE OOD</b>	U2	None available or working.	Volkswagen dealer
<b>AUTOTRADE</b>	U2	<a href="http://www.autotrade-w.com">www.autotrade-w.com</a>	Volkswagen dealer
<b>VOLVO TRUCK CORPORATION</b>	U2	<a href="http://www.volvo-bg.com">www.volvo-bg.com</a>	Volvo truck and car dealer
<b>INVEST MOTORS</b>	U2	<a href="http://investmotors.com">http://investmotors.com</a>	Yutong Buses and coaches dealer and importer

## LPG

Company/Organisation name	Actor Code	Homepage	Brief description of company/organisation

## Other

Company/Organisation name	Actor Code	Homepage	Brief description of company/organisation
<b>Bourgas Free University</b>	O1	<a href="http://www.bfu.bg/EN/index.php">http://www.bfu.bg/EN/index.php</a>	University carrying out research into Bio fuels
<b>Bourgas Prof. Assen Zlatarov University</b>	O1	<a href="http://www.btu.bg/en/homeen.html">http://www.btu.bg/en/homeen.html</a>	University carrying out research into Bio fuels
<b>Varna Municipality</b>	O2	<a href="http://www.varna.bg/english/index.htm">www.varna.bg/english/index.htm</a>	Municipality with public transport company
<b>Bourgas Municipality</b>	O2	<a href="http://www.obstina-bourgas.org">www.obstina-bourgas.org</a>	Municipality with public transport company
<b>The Greener Bourgas Foundation</b>	O4	<a href="http://www.greenbourgas.org">http://www.greenbourgas.org</a>	The Greener Bourgas Foundation promotes and supports the environmental protection, nature conservation and sustainable development implementation on the local, national and international scale.

<b>UNION OF AUTOMOBILE IMPORTERS IN BULGARIA</b>	O4	None available	Sofia based organisation
<b>UNION OF BULGARIAN AUTOMOBILE DRIVERS</b>	O4	None available	Sofia based organisation
<b>MINISTRY OF TRANSPORT</b>	O3	<a href="http://www.mtc.government.bg/index.php">http://www.mtc.government.bg/index.php</a>	Government Ministry
<b>MINISTRY OF ECONOMY</b>	O3	<a href="http://www.mtc.government.bg/index.php">http://www.mtc.government.bg/index.php</a>	Government Ministry
<b>CUSTOMS &amp; EXCISE</b>	O3	<a href="http://www.customs.bg/en/">http://www.customs.bg/en/</a>	Government Ministry
<b>State Energy and Water Regulation Commission</b>	O3	<a href="http://www.dker.bg">www.dker.bg</a>	State agency that regulates licenses and prices of gas within the territory of Bulgaria